WHAT IS ADVOCACY?

The Arts Education Navigator

Jeff M. Poulin
Arts Education Program Manager















Goals:

• **LEARN**: What is effective advocacy?

• **EXPLORE**: What are the cases to be made?

• **PRACTICE**: What next steps can I take next?





Ground Rules:

• You Do You: Whatever helps you learn the best

We Don't Play The Victim: We are agents of change

- Humor Me!: We will move quick, but it's not impossible
- Others?



5 QUESTIONS

Pair Share
Group Work
Tools





Who am I?









Who am I?











Who am I?











Who are you?

What are our shared interests, work and ideas?









What is advocacy?

Shout out your answers!









How have you been an advocate in the past?

Share your story in 1-3 sentences.





What should we be advocating for?

Shout out your answers!







Next Steps

1. Commit to your power as an advocate.







5 Questions PAIR SHARE Group Work Tools







Highlights from The Arts Education Field Guide









- ·White House · Congress · U.S. Department of Education · National School Board Association
- · National PTA · National Association of State Boards of Education · Arts Education Partnership
- Americans for the Arts
 National Associations for the Various Arts Disciplines
 State Agencies of Education Directors of Arts Education
 Kennedy Center Alliance for Arts Education Network
 American Association of School Administrators
 National Endowment for the Arts

· National Education Association

Federal

*State Legislatures *State Department of Education *State Board of Education *State Superintendent

State Department of Education's Director of Arts Education
 State Arts Agency
 State Arts Advocacy
 Organization
 State Alliance for Arts Education
 Governor and Lt. Governor
 Teachers Unions State Affiliates

State

*School Board *Superintendent *Assistant Superintendent for Curriculum and Instruction

*Arts Coordinator * Principal * Teachers Unions Local Affiliates * Arts Specialists * General Teachers

- Teaching Artists Parents / PTA Mayors City Elected Officials Local Arts Agencies
- Arts & Culture Organizations Community Leaders Community Programs Grantmakers Colleges Businesses Voters

Local

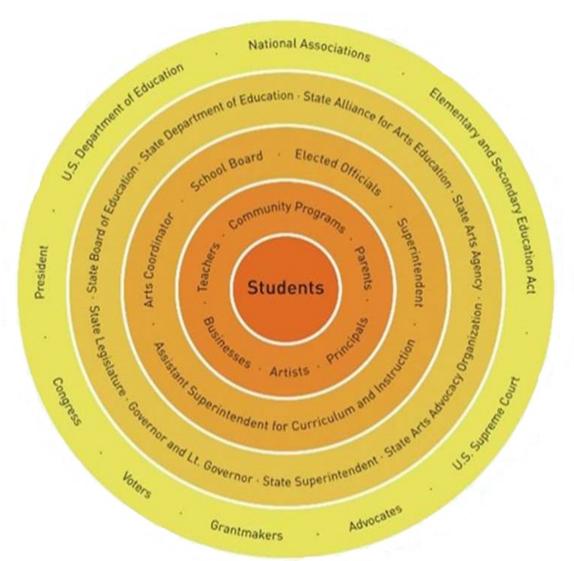
Students



















Where do we have the most influence?

Turn to someone new in the room and discuss where you have influence in your community.







Where do we have the most influence?

Turn to someone new share out!

influence in your community.









Next Steps

- 1. Commit to your power as an advocate.
- 2. Download and read *The Arts Education Field Guide* (www.AmericansForTheArts.org/FieldGuide)

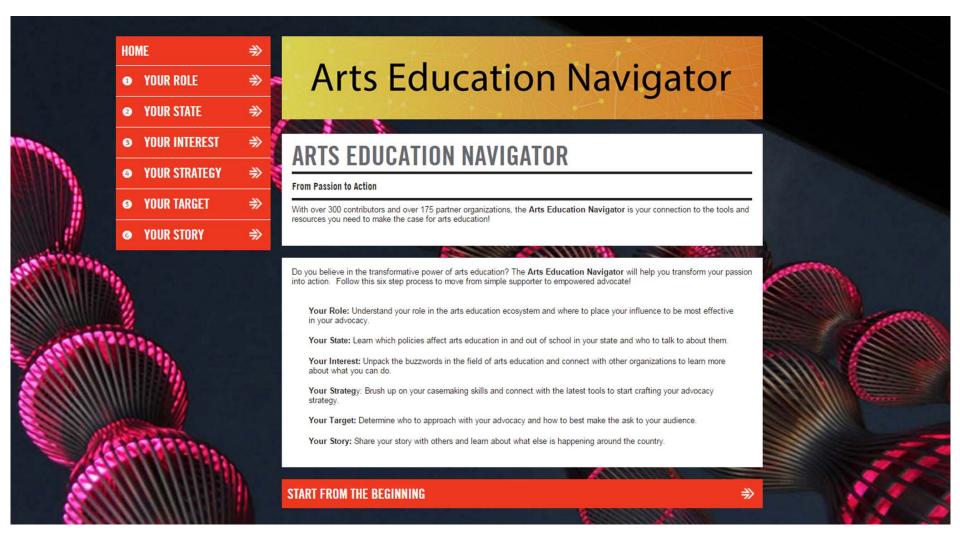


5 Questions Pair Share GROUP WORK Tools









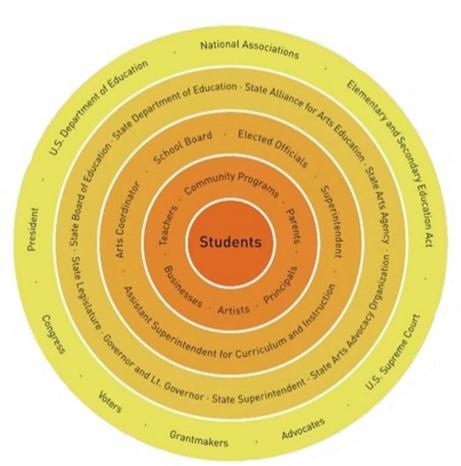








Your Role











Your State











Your Interest







Your Strategy

Advocacy Spectrum

Education

Explaining a fact sheet to a decision maker.

Research

Producing or disseminating data that makes your case.

Coalition & Relationship Building

Hosting a community forum.

Media Outreach & P.R.

Inviting leaders to a student performance or writing a letter to the editor.

Organizing

Nonpartisan voter engagement.

Lobbying

Requesting that a decision maker takes a particular stand on an issue via legislation.









Your Target









Your Story







What can you do?

In a small group, brainstorm a strategy to use in your community and determine wat you can do **today**, what you can do **Monday**, and what you can do **someday** to achieve your goal.



What can you do?

Share out!

In a small group, brainstorm strategies to use as business leaders and choose a rop 3 to share.









Next Steps

- 1. Commit to your power as an advocate.
- 2. Download and read *The Arts Education Field Guide* (www.AmericansForTheArts.org/FieldGuide)
- 3. Download and read the Navigator E-Book Series (www.AmericansForTheArts.org/Navigator)



4 Questions Pair Share Group Work TOOLS







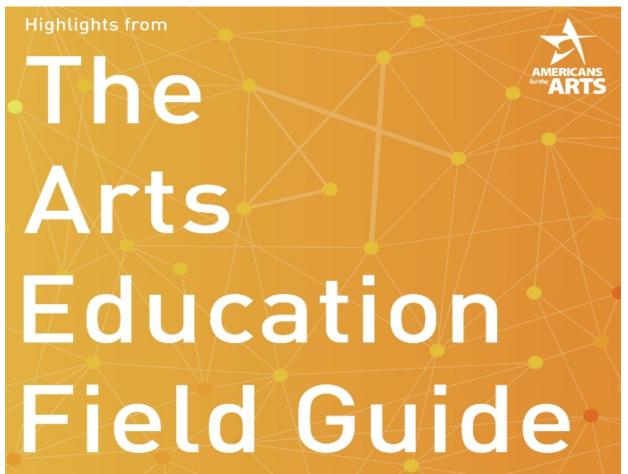


Tools to Use

- The Arts Education Field Guide
- E-Books
 - Getting Started
 - Facts & Figures
 - Making the Case
 - Mobilizing Support
- Encourage Creativity Toolkit
- The Arts Education Navigator
- National Arts in Education Week



The Arts Education Field Guide

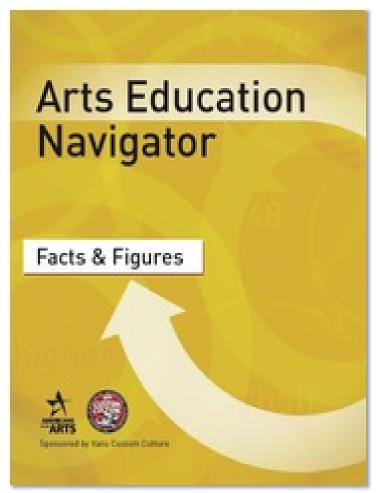








E-Books











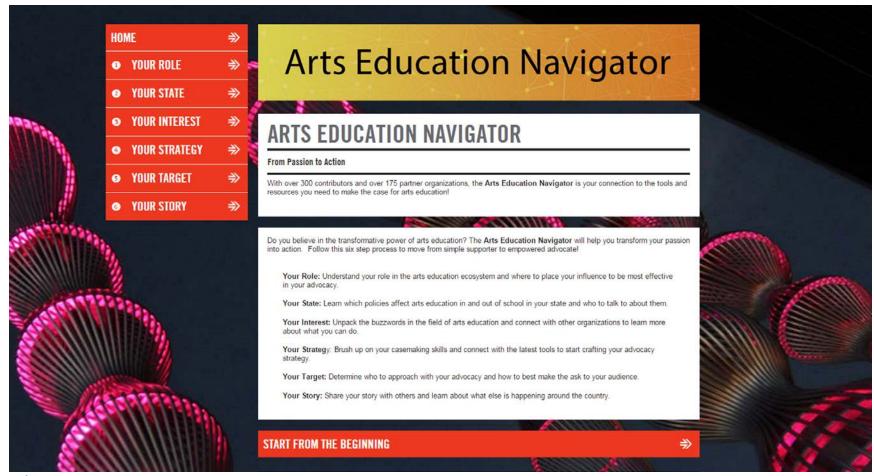
Encourage Creativity Toolkit







The Arts Education Navigator











National Arts in Education Week



www.NationalArtsInEducationWeek.org







Next Steps

- 1. Commit to your power as an Advocate.
- 2. Download and read *The Arts Education Field Guide* (www.AmericansForTheArts.org/FieldGuide)
- 3. Learn more through the Arts Education Navigator (www.AmericansForTheArts.org/Navigator)
- 4. Check out more available tools to aid your work (www.AmericansForTheArts.org/ArtsEducation)













Questions?









Goals:

• **LEARN**: What is effective advocacy?

• **EXPLORE**: What are the cases to be made?

• **PRACTICE**: What next steps can I take next?



WHAT IS ADVOCACY? The Arts Educatic you!igator Thank

Jeff M. Poulin

Arts Education Program Manager







